



# musical instrument rental purchase program



## instrument packages

tailored to your child's school music program

- \* Rental purchase with return option
- \* New & like-new pricing options
- \* Maintenance & replacement protection available
- \* Instrument switching and trade up program
- \* Our team works with your child's teacher to select the preferred instruments for his or her program
  - \* All instruments locally repaired, cleaned & sanitized\*\*

Rates starting at

**\$14.99** for **3 month** starter period  
(\$.50 per month)

Starter Period Rates Effective Until December 31, 2021

## 2021 band rental rates

\*\*To learn more, visit [mencheymusic.com/instrument-cleaning-standards](http://mencheymusic.com/instrument-cleaning-standards)

### Instrument Rates

3 Month Starter Rate  
3 Month Starter M&R\*  
Total for 3 Month Starter

Flute, Clarinet, Trumpet, Trombone, Drum Kit, Bell Kit	Alto Sax, Oboe, Bass Clarinet	French Horn, Tenor Sax, Baritone
\$14.99	\$19.99	\$29.99
\$5.99	\$5.99	\$5.99
<b>\$20.98</b>	<b>\$25.98</b>	<b>\$35.98</b>

Like new grade instruments offer slightly lower monthly payments. 100% of your monthly payments apply toward purchase of the instrument you're renting. We offer a 20% early payoff or cash price discount. All prices before tax.

\*M&R is Maintenance and Replacement coverage. With this teacher recommended coverage, we cover all routine instrument maintenance, replacement coverage should the instrument be stolen or irreparable, and loaner instruments while your instrument is in our service department. With our band instrument program, you will be renting using a consumer rent to own agreement with no obligation to buy. Monthly payments after the initial starter period are the same and vary between \$29-\$63 per month for no more than 36 months. Depending on the instrument being rented, the total cost of rental averages between \$100-\$900. All payments must be made prior to acquiring ownership of the instrument.

### After Starter Period

Monthly Rental Rate  
Monthly M&R\*  
Total payment

	New	Like New	New	Like New	New	Like New
Monthly Rental Rate	\$36.00	\$29.00	\$50.00	\$43.00	\$63.00	\$56.00
Monthly M&R*	\$5.99	\$5.99	\$5.99	\$5.99	\$5.99	\$5.99
Total payment	<b>\$41.99</b>	<b>\$34.99</b>	<b>\$55.99</b>	<b>\$48.99</b>	<b>\$68.99</b>	<b>\$61.99</b>



**Montgomery Station**  
4872 Montgomery Road,  
Ellicott City, MD 21043  
410.465.0700

Proud Partner of Howard County Public Schools  
A Member of the Menchey Music Affiliate network





# musical instrument rental purchase program

## instrument packages

tailored to your child's school music program

- \* Rental purchase with return option
- \* New and like-new teacher recommended brands
- \* Maintenance & replacement protection available
- \* Instrument switching and trade up program
- \* Convenient nearby locations!
- \* All instruments locally repaired, cleaned & sanitized\*\*

Rates starting at

# \$14.99

for **3 month** starter period

(\$5.00 per month)

Starter Period rates effective until December 31, 2021



## 2021 string rental rates

\*\*To learn more, visit [mencheymusic.com/instrument-cleaning-standards](http://mencheymusic.com/instrument-cleaning-standards)

### Instrument Rates

3 Month Starter Rate  
3 Month Starter M&R\*  
Total for 3 Month Starter

Violin & Viola	Cello	String Bass
\$14.99	\$19.99	\$29.99
\$5.99	\$5.99	\$5.99
<b>\$20.98</b>	<b>\$25.98</b>	<b>\$35.98</b>

### After Starter Period

Monthly Rental Rate  
Monthly M&R\*  
Total payment

New		Like New		New		Like New		New		Like New	
\$36.00	\$29.00	\$50.00	\$43.00	\$63.00	\$56.00	\$5.99	\$5.99	\$5.99	\$5.99	\$5.99	\$5.99
<b>\$41.99</b>	<b>\$34.99</b>	<b>\$55.99</b>	<b>\$48.99</b>	<b>\$68.99</b>	<b>\$61.99</b>						

Like new grade instruments offer slightly lower monthly payments. 100% of your monthly payments apply toward purchase of the instrument you're renting. We offer a 20% early payoff or cash price discount. All prices before tax.

\*M&R is Maintenance and Replacement coverage. With this teacher recommended coverage, we cover all routine instrument maintenance, replacement coverage should the instrument be stolen or irreparable, and loaner instruments while your instrument is in our service department. With our string instrument program, you will be renting using a consumer rent to own agreement with no obligation to buy. Monthly payments after the initial starter period are the same and vary between \$29-\$63 per month for no more than 36 months. Depending on the instrument being rented, the total cost of rental averages between \$100-\$900. All payments must be made prior to acquiring ownership of the instrument.



**Montgomery Station**  
4872 Montgomery Road,  
Ellicott City, MD 21043  
410.465.0700

Proud Partner of Howard County Public Schools  
A Member of the Menchey Music Affiliate network

rent online  
pick-up in store

[mikesmusicmd.com](http://mikesmusicmd.com)

